

<u>Period End</u>	<u>Wks</u>	<u>Period Actuals</u> John Boyer	<u>Sales Data By Noon</u> Jim Brown	<u>Sales Review 1:00 - 3:00</u> Jim Brown	<u>Pre S&OP 2:00 - 4:00</u> David White	<u>S&OP Meeting 1:00 - 3:00</u> Bob Jones
31-Jan	5	3-Feb	3-Feb	4-Feb	6-Feb	7-Feb
28-Feb	4	3-Mar	3-Mar	4-Mar	6-Mar	7-Mar
28-Mar	4	31-Mar	31-Mar	1-Apr	3-Apr	4-Apr
2-May	5	5-May	5-May	6-May	8-May	9-May
30-May	4	2-Jun	2-Jun	3-Jun	5-Jun	6-Jun
27-Jun	4	30-Jun	30-Jun	1-Jul	3-Jul	7-Jul
1-Aug	5	4-Aug	4-Aug	5-Aug	7-Aug	8-Aug
29-Aug	4	2-Sep	2-Sep	3-Sep	4-Sep	5-Sep
26-Sep	4	29-Sep	29-Sep	30-Sep	2-Oct	3-Oct
31-Oct	5	3-Nov	3-Nov	4-Nov	6-Nov	7-Nov
28-Nov	4	1-Dec	1-Dec	2-Dec	4-Dec	5-Dec
26-Dec	4	29-Dec	29-Dec	30-Dec	5-Jan	6-Jan

S&OP Coordinator
John Boyer

Sales and Marketing
Sue Williams
Jack Kemp
Marvin Alred
Wally Unseld
Mary White
Jim Brown

Sales and Marketing
Sue Williams
Jack Kemp
Marvin Alred
Wally Unseld
Mary White
Joe Smith
Jim Brown

Production and Materials
Wendy Ward
Joe Vecheck
David White
Randy Urbana
Sue Williams
Joe Smith

Top Management
Bob Jones
David White
Susan Overton
Jim Brown
Robert Dalton
Linda Nelson
Randy Freeman
Craig Newman
John Boyer